Thomas Malone, CIMA®
Partner, Director of U.S. Retail Markets

Thomas Malone is responsible for all strategic sales activities in the U.S. Retail markets. In this leadership role, he oversees the strategy, planning, and client engagement efforts of the Advisor Services, Advisor Resources, and Relationship Management teams.

Mr. Malone joined Lord Abbett in 1992. In 1993, he was named New England Regional Manager. In 2000, he took on the role as Lord Abbett’s Western Division Director, and in 2002, he was named Partner. He served as Eastern Division Director and head of the internal sales desk from 2009 to 2013. Most recently, he served as head of Relationship Management.

Prior to joining Lord Abbett, Mr. Malone was a COMEX Floor Trader, and before that he was a Commodities Clerk at Dean Witter Reynolds. He began his career in the financial services industry in 1987.

Mr. Malone earned a BA from the State University of New York. He also is a holder of a Certified Investment Management Analyst (CIMA) designation.